

We pioneer, You lead

# PUSHING BOUNDARIES TOGETHER TO UNLOCK YOUR POTENTIAL

As a major player in the fashion, automotive and furniture markets, Lectra contributes to the Industry 4.0 revolution with boldness and passion by providing best-in-class technologies.





FOUNDED IN 1973



522 million euros



53 million

2022 INVESTMENT IN RESEARCH AND DEVELOPMENT



2,500 EMPLOYEES



NATIONALITIES REPRESENTED

#### THE LECTRA 4.0 STRATEGY, A LONG TERM VISION

Supported by a long-term vision, launched in 2017, the Lectra 4.0 strategy aims to position Lectra as a key Industry 4.0 player in its three strategic market sectors before 2030.

### Premium positioning

High value-added solutions and services with strong business-line expertise.

# Focus on three strategic market sectors

Fashion, automotive, and furniture, with a specific approach for each in term of offers, organization and processes.

## Customers at the heart of the activities

A commitment from Lectra teams to do everything in their power to enable customers to make optimal use of its solutions.

#### 4.0 services

Gradually launched on the market, they will combine data analysis, Lectra's expertise and artificial intelligence, to enable customers to continuously improve their operations.

## A committed CSR policy

Capitalize on the Group's achievements in terms of CSR and continue leading the way by integrating social, ethical and environmental responsibilities in all business activities and practices.

CSR: Corporate Social Responsability

#### **2022 REVENUE BREAKDOWN**

By region



28% Europe

32% Asia-Pacific

30% Americas

10% Other countries

#### By market



52% Fashion

30% Automotive

10% Furniture

8% Other industries

#### **RECENT ACQUISITIONS**

The recent acquisitions have enabled the group to enter a new dimension.



Strengthen the Group's position in the market and facilitate continued expansion of its Industry 4.0 technology offers

#### KUBİX LINK

Streamline collection collaboration

#### NETEVEN

Optimize marketplace management

#### RETVIEWS

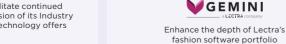
Automate fashion benchmarking

# TextileGenesis

Trace fashion supply chain

#### **GLENGO LECTRA TEKNOLOJI**

Distribute exclusivly Gerber's solutions in Turkey







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#### **LECTRA'S OFFER**

AT THE LEADING-EDGE OF TECHNOLOGY

We develop state-of-the-art solutions that combine software, equipment, services and data. Premium solutions and technologies for fashion, automotive & furniture markets worldwide.

# Software Connected equipment Data analysis Services

PRODUCT DEVELOPMENT	CUTTING ROOM	NEW SOLUTIONS FOR FASHION
Software used in the creation and development of products	Equipment and accompanying software	PLM, PIM, DAM, Competitive benchmarking,
(prototyping, pre-production and industrialization activities)		Marketplace distribution, Traceability

#### **PEOPLE**

ACROSS MORE THAN 100 COUNTRIES, LECTRA PEOPLE ARE AT CUSTOMERS' SIDES TO PUSH BOUNDARIES.

OPEN-MINDED THINKERS



TRUSTED PARTNERS



PASSIONATE INNOVATORS



#### **RECOGNITION**

A NEW DIMENSION RECOGNIZED BY THE ENTIRE ECOSYSTEM















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#### About Lectra

As a major player in the fashion, automotive and furniture markets, Lectra contributes to the Industry 4.0 revolution with boldness and passion by providing best-in-class technologies.

The group offers industrial intelligence solutions - software, equipment, data and services - that facilitate the digital transformation of the companies it serves. In doing so, Lectra helps its customers push boundaries and unlock their potential. The group is proud to state that its 2,500 employees are driven by three core values: being open-minded thinkers, trusted partners and passionate innovators. Founded in 1973, Lectra reported revenues of 388 million euros in 2021 and is listed on Euronext (LSS). For more information, please visit lectra.com.

