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## **Lectra and Faurecia renew their partnership agreement**

### ***Lectra contributes to Faurecia Seating Business Group Industry 4.0 readiness and “digital enterprise” transformation initiative***

**Paris, September 26, 2017** – Lectra, the world leader in integrated technology solutions dedicated to industries using fabrics, leather, technical textiles and composite materials, is pleased to announce the renewal of its partnership with Faurecia through the signing of a global agreement for its Seating Business Group.

The cutting process for the production of seat covers, headrests and interiors is an increasingly strategic part of Faurecia’s Seating activity. Faurecia Seating supplies vehicle complete seats, frames, mechanisms and trim covers to major carmakers worldwide, whose manufacturing processes are gradually evolving toward Industry 4.0.



Faurecia Seating aims to double the production of its existing manufacturing facilities by reinforcing operations with advanced manufacturing technologies. The company’s extended partnership with Lectra entails focusing on operational excellence initiatives across its automotive seating division.

Standardization of the Vector® fabric-cutting solution—endowed with preventive and predictive maintenance capabilities and the highest-performance cutting system available on the market to date—will be instrumental to the implementation of these initiatives throughout the division’s fabric cutting facilities. Faurecia currently has more than 60 Vector fabric cutting solutions in production worldwide.

“More than ever, we face major challenges in terms of flexibility, agility and productivity—producing more while reducing costs,” observes Hagen Wiesner, Executive Vice President, Faurecia Seating. “Our cutting processes have become strategic in reaching these goals. Faurecia’s ‘digital enterprise’ project aims to achieve operational excellence in virtually every aspect of our organization. Together with Lectra, we will make this a reality in the cutting room, with smart automation and predictive maintenance”

“Given the profound transformations gripping manufacturing, helping our customers ready their operations for the Fourth Industrial Revolution has become without question our core mission,” remarks Daniel Harari, Lectra Chairman and CEO. “Faurecia is among the automotive suppliers at the forefront of this movement. Digital technologies and industry expertise are the business enablers that will allow manufacturers to connect inside and outside the value chain in the near future.”

### **About Faurecia**

Faurecia is one of the world's largest automotive equipment suppliers, with three key Business Groups: Seating, Clean Mobility and Interiors Systems. In 2016, the Group posted total sales of €18.7 billion. At December 31, 2016, Faurecia employed 100 000 people in 34 countries at 300 sites and 30 R&D centers. Faurecia is listed on the NYSE Euronext Paris stock exchange and trades in the U.S. over-the-counter (OTC) market.

For more information, visit [www.faurecia.com](http://www.faurecia.com)

### **About Lectra**

Lectra is the world leader in integrated technology solutions (software, automated cutting equipment, and associated services) specifically designed for industries using fabrics, leather, technical textiles, and composite materials to manufacture their products. It serves major world markets: fashion and apparel, automotive, and furniture as well as a broad array of other industries. Lectra's solutions, specific to each market, enable customers to automate and optimize product design, development, and manufacturing. With more than 1,600 employees, Lectra has developed privileged relationships with prestigious customers in more than 100 countries, contributing to their operational excellence. Lectra registered revenues of \$288 million in 2016 and is listed on Euronext.

For more information, please visit [www.lectra.com](http://www.lectra.com)

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