



**FOR IMMEDIATE RELEASE**

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## **Lectra supports world-leading automotive supplier's airbag operations launch**

### ***Lectra's top-of-the-line FocusQuantum® FT6K laser airbag cutters to equip German airbag manufacturer's new cutting room***

**Paris, May 16, 2017** – Lectra, the world leader in integrated technology solutions dedicated to industries using fabrics, leather, technical textiles and composite materials, helps ZF TRW, the Active and Passive Safety Division of ZF Friedrichshafen AG, pursue its airbag growth strategy with the delivery of two FocusQuantum® FT6K for multi-ply airbag fabric for ZF TRW Occupant Safety Systems.

The new cutting room will expand the German car parts maker's airbag cutting capacity in Europe. This latest collaboration between Lectra and its longtime customer builds on a mutual relationship of trust reaching back to previous ZF TRW projects in Portugal, Poland, Mexico and China. Having recently devised a worldwide airbag growth strategy, the company turned once more to Lectra to help reinforce the capacity of its European manufacturing base.

Early in 2016, Lectra unveiled the revolutionary FocusQuantum range, leading to certification of the integrated airbag cutting solution by the customer's cutting room managers across the globe. Later that year, ZF TRW also certified Lectra's FocusQuantum Suite cutting preparation software. The stringent process carried out by ZF TRW bore out the productivity, performance and quality of the state-of-the-art airbag cutting solution and advanced software system.

"By evaluating the solution in accordance with established practices, we were able to confirm that FocusQuantum will help satisfy the projected output of our newest facility," notes Victor Seoane, head of Global Manufacturing Engineering for Inflatable Restraint Systems, ZF TRW. "We were impressed by the innovation that Lectra's FocusQuantum offers, enabling us to significantly reduce our cutting cost per bag."

"With this new collaboration, Lectra demonstrates yet again the added value built into the integrated design of FocusQuantum," states Céline Choussy Bedouet, Chief Marketing and Communications Officer, Lectra. "The acquisition of two FocusQuantum will enable ZF TRW to meet short-term productivity objectives while also laying the foundation for future growth."

#### **About ZF Friedrichshafen AG**

ZF is a global leader in driveline and chassis technology as well as active and passive safety technology. The company has a global workforce of around 137,000 with approximately 230 locations in some 40 countries. In 2016, ZF achieved sales of €35.2 billion. ZF annually invests about six percent of its sales in research & development – ensuring continued success through the design and engineering of innovative technologies. ZF is one of the largest automotive suppliers worldwide.

ZF allows vehicles to see, think and act. With its technologies, the company is striving for Vision Zero – a world of mobility without accidents and emissions. With its broad portfolio, ZF is advancing mobility and services in the automobile, truck and industrial technology sectors.

For further press information and photos, please visit: [www.zf.com](http://www.zf.com)

**About Lectra**

Lectra is the world leader in integrated technology solutions (software, automated cutting equipment, and associated services) specifically designed for industries using fabrics, leather, technical textiles, and composite materials to manufacture their products. It serves major world markets: fashion and apparel, automotive, and furniture as well as a broad array of other industries. Lectra's solutions, specific to each market, enable customers to automate and optimize product design, development, and manufacturing. With more than 1,550 employees, Lectra has developed privileged relationships with prestigious customers in more than 100 countries, contributing to their operational excellence. Lectra registered revenues of \$288 million in 2016 and is listed on Euronext.

For more information, please visit [www.lectra.com](http://www.lectra.com)

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